

HOW WE USE  
OUR FAVORITE  
PERSONALITY  
ASSESSMENT



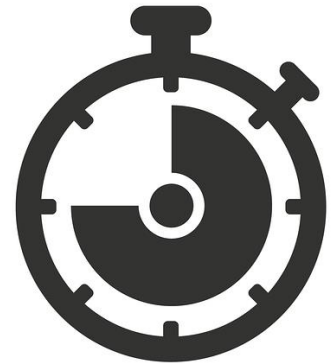


# BEST PRACTICES

- Lots of attendees, so everyone is MUTED.
- Use the QUESTION feature to ask and share anytime
- SHARE your experiences and examples
- Keep things CONFIDENTIAL

# Agenda

- ✓ Start with proper design
- ✓ Intro to our favorite assessment
- ✓ 5 ways we use it



**45 min**



**Start with proper design**

# Proper design

Three basic types of assessments:

- 1. Personality:** predictable patterns for how you experience the world, engage others, and express yourself.
- 2. Performance:** how you contribute best and/or how well you perform in a certain domain/role.
- 3. Interpersonal:** how you interact with other people.

Personality		Performance	Interpersonal
Myers-Briggs (MBTI)		StrengthsFinder	Thomas-Kilmann Conflict Mode Instrument (TKI)
Enneagram	<b>Core Values Index</b>	Leadership Practices Inventory (LPI-360)	FIRO-B
DiSC		High Performance Pattern	Prepare Enrich

The CVI overlaps with personality and performance assessments, indicating the ways you contribute best based on your deep, innate values.

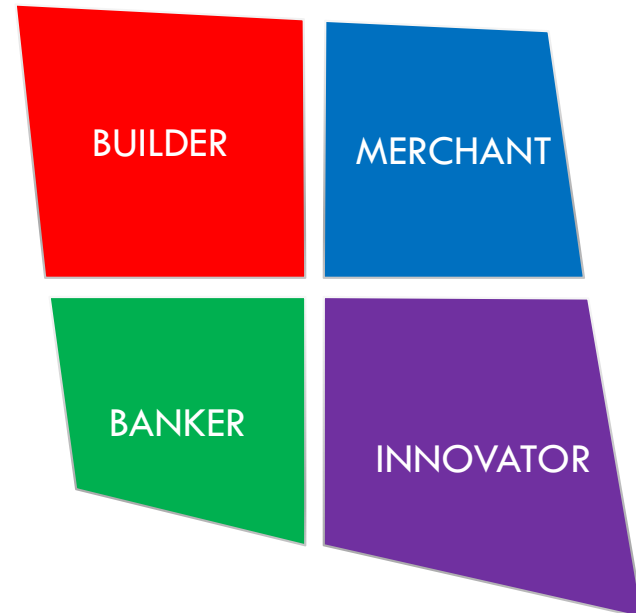
# The Core Values Index measures your unique recipe of personal energy.

There are 4 core values:

Power, Love, Wisdom, Knowledge

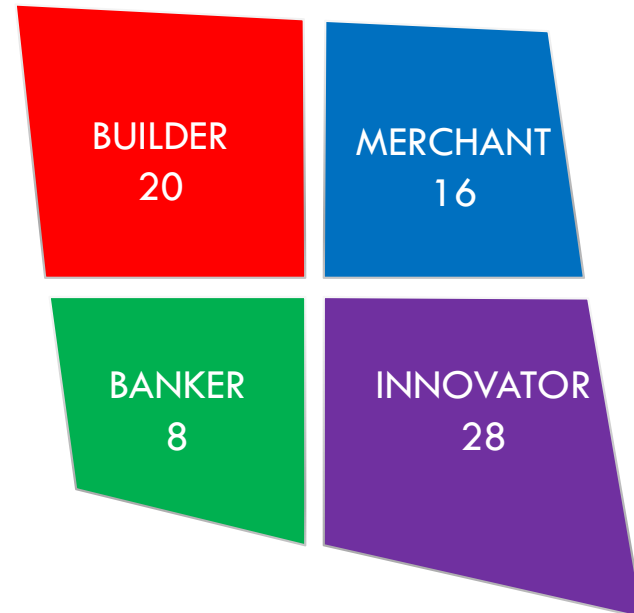
Each core value is expressed as a way of contributing:

Builder, Merchant, Innovator, Banker

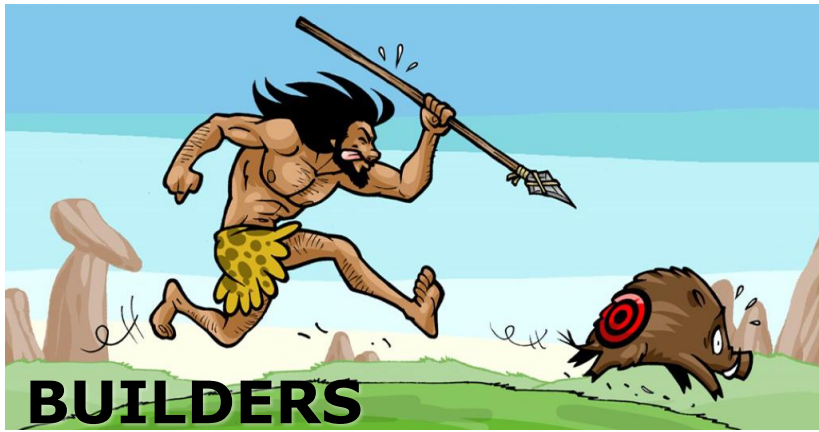


# The Core Values Index measures your unique recipe of personal energy.

You have a **distinct mixture** of the values, which means your personal energy is **distributed** across the four ways of contributing in a distinct way.

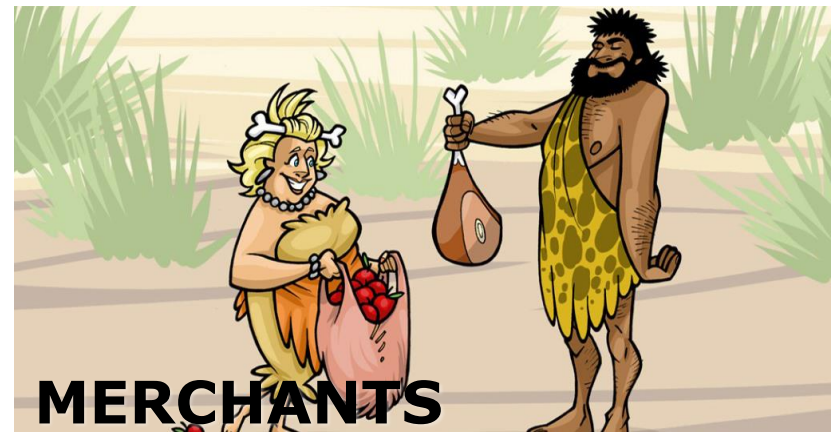






## BUILDERS

Those who take action and get results  
They have a core value of **power**



## MERCHANTS

Those who envision new relationships for mutual good  
They have a core value of **love**



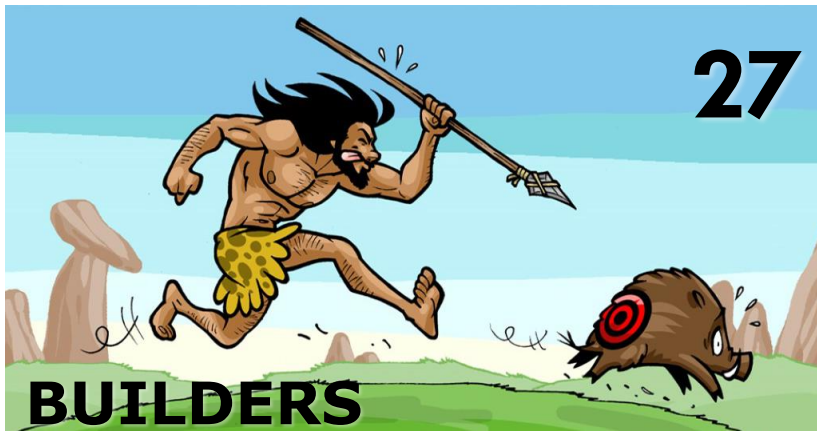
## BANKERS

Those who conserve resources so there's always enough  
They have a core value of **knowledge**



## INNOVATORS

Those who analyze problems and find solutions  
They have a core value of **wisdom**



## BUILDERS

Those who take action and get results  
They have a core value of **power**



## MERCHANTS

Those who envision new relationships for mutual good  
They have a core value of **love**



## BANKERS

Those who conserve resources so there's always enough  
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## INNOVATORS

Those who analyze problems and find solutions  
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# 5 Uses of the CVI

# Clients who want to improve performance

Knowing the types and amounts of energy available can help a client engage work more effectively and with greater satisfaction.



# Clients looking for a career change of direction

Knowing what kinds of contribution are most energizing and satisfying can help a client narrow to career opportunities that are a great fit.



# Teams that want to work better together

Knowing the core values of your teammates can help manage dynamics and increase overall performance.



A group of business professionals sitting on white chairs in a modern office setting. The image is semi-transparent, serving as a background for the text. The individuals are dressed in professional attire, including suits and blouses. Some are holding mobile devices or documents. The background is a light-colored brick wall.

# Organizations looking to make a new hire or promotion

The CVI helps you identify which qualified candidates are most likely to thrive in a particular role.



# In our own lives and work

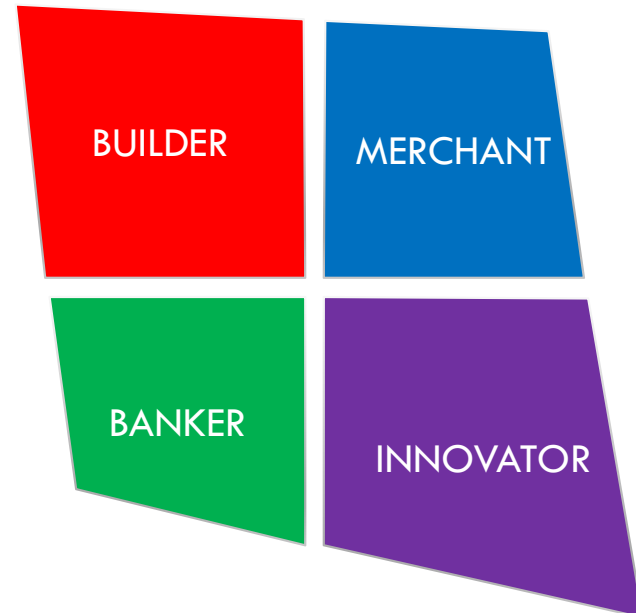
The CVI helps us manage our energy and focus so we boost performance, engagement, and enjoyment of work.



# Take the CVI (\$49.95)

[www.coachapproachministries.org/assessment](http://www.coachapproachministries.org/assessment)

We will also send a link in follow-up email.





## The path to becoming a great coach:

- + **CAM 101** Intro to Coaching
- + **CAM 501** Foundations of Christian Coaching
- + **CAM 502** Establishing a Dynamic Coaching Relationship
- + **GMC** Group Mentor Coaching

32 hours of ICF-approved training AND 10+ Hours of mentor coaching. Total cost is \$2150.

New cohort starts August 6th (daytime)  
and August 14<sup>th</sup> (Evening)



**CAM 503 Coaching Change, Transition, and Transformation**

Tuesday August 7<sup>th</sup> at 3PM Eastern Time

**Remember: CAM Community of Coaches get a 15% discount on all training**



# QUESTIONS AND COMMENTS

**CAM**  
coach approach ministries