

7 WAYS TO ASK
MORE
POWERFUL
QUESTIONS



Welcome

- Chad Hall, MCC
President of CAM
- Brian Miller, PCC
Executive Director for CAM



What is your level of coach training?

- I have a coaching certification
- I have some training
- I have no training



Take our Poll

Who is Coach Approach Ministries?

- Founded in 2005
- Mission is to express and expand God's kingdom through coaching
- Committed to coaching that is both Christian in perspective and professional in quality





BEST PRACTICES

- Lots of attendees, so everyone is MUTED.
- Use the Chat feature to ask questions and share anytime

What makes a
question *better*?



1

Improve your listening

Great questions come from great listening.
Build on what the client is saying.



Don't impersonate Socrates

Ask genuine questions, not q's designed to help the client see something you already see.



3

Put your list
away.



Ask wider questions
to help the client
expand his/her
perspective.



**Ask narrower questions
to help the client drill
down to specifics and
find focus.**



Use spice sparingly.

When things are flowing, your questions are merely facilitating the client's progress.

When the client is stuck or going in circles, use creative, out of the blue questions to help add some energy.



7

Do more than
ask questions!



BABY STEP:

Asking Powerful Questions

On-demand e-course

Use promo code for 75% off
THANKS-CAM!



BIG STEP:

Certified Christian Leadership Coach Plus

77-hour program that prepares you to
coach at an ICF Level 1.





Your path to the CCLC+ starts with **CAM 501 Foundations for Christian Coaching** (online), which begins February 21.

Class sessions are Wednesdays at 4:00 PM Eastern Time.

Check your email for details.



QUESTIONS AND COMMENTS

CAM
coach approach ministries