

How To Coach Up Unicorns

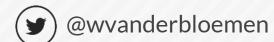
CAM Webinar June 13, 2023

William Vanderbloemen

CEO & Founder of Vanderbloemen Search Group

Founder & CEO

William Vanderbloemen



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FOREWORD BY

New York Times Bestselling Author

JOHN C. MAXWELL

BE THE UNICORN

12

Data-Driven Habits that
Separate the Best Leaders
From the Rest

WILLIAM VANDERBLOEMEN

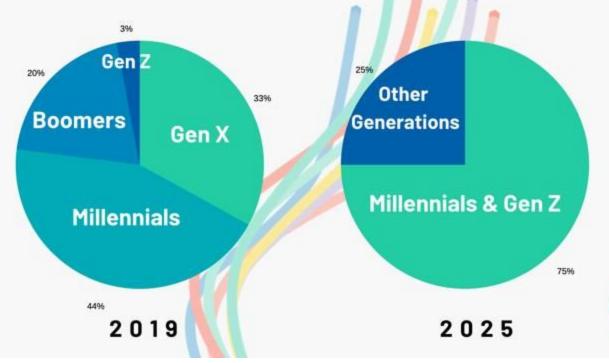
Want to stand out from the crowd?

Learn these 12 habits, and you'll be one of the best at whatever you do.

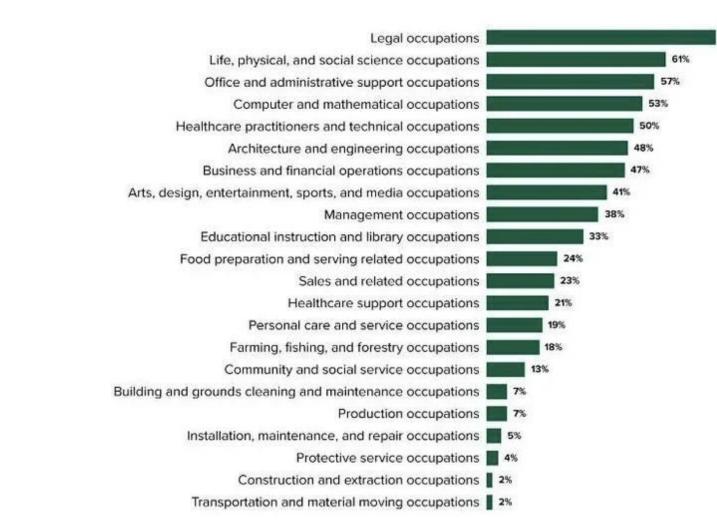
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THE WORKFORCE







78%

How Can Your Clients Stand Out In Such a Crowd?



Coach Ridiculous Responsiveness

- 1. One minute makes all the difference
- 2. Same Day Followup
- 3. Hiring/Interviewing for Responsiveness



Coach Up Do'ers

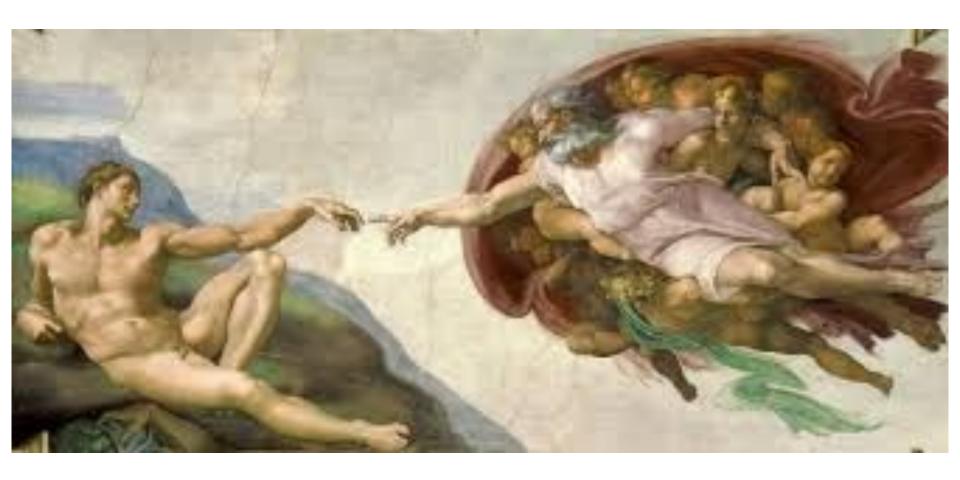
- 1. Do What You Said You Were Going To Do
- 2. Do It On the Schedule You Promised
- 3. Do It On the Budget You Projected
- 4. Focus On Solutions, Not Problems



Coach For Agility

- 1. Calcification
- 2. Interview for New
- 3. Beware of SOS





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