

7 Questions that Grow Your Clients

Chad Hall, MCC

Brian Miller, PCC

COACH APPROACH MINISTRIES



Welcome

- Chad Hall, MCC
President of CAM
- Brian Miller, PCC
Executive Director for CAM



Growth?

Not just solving today's issue, but developing deeper capacity for taking on tomorrow's issues, avoiding tomorrow's challenges, taking advantage of tomorrow's opportunities.



WARNING!

There are no magic questions.

Context

Every question occurs within the context of a **conversation**,
which resides within the context of a **coaching relationship**,
which exists within the context of a **person's life**.

#1 What's your source of confidence?

When a client starts paying attention to confidence, they gain access to one of life's **biggest keys** for unlocking potential, blessing, and success.

#2

What are you tolerating?

Questions like this stir agency.

Will life happen to you, or will you happen to life?

#3

Where's benefit of greater boundaries?

I have yet to meet a client who could not benefit from greater attention to boundaries.

#4

What is your love language?

Questions like this create self-awareness about our needs, how we try to get our needs met, and how we aim to meet the needs of others.

#5

What do you really want?

Many clients can't admit what they truly desire.

Sometimes honesty about one's desires reveals that the client needs a desires upgrade.

#6

What are your assumptions?

The default and subterranean beliefs about how life works (or should work) need to come to the surface.

#7

What will remain after you're gone?

This is a question of legacy, purpose, and meaning.



Your path to the CCLC+ starts with **CAM 501 Foundations for Christian Coaching** (online), which begins April 29th.

Class sessions are Tuesdays at 8:00 PM Eastern Time.

New cohort starts April 29th